

# MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION NEW ZEALAND

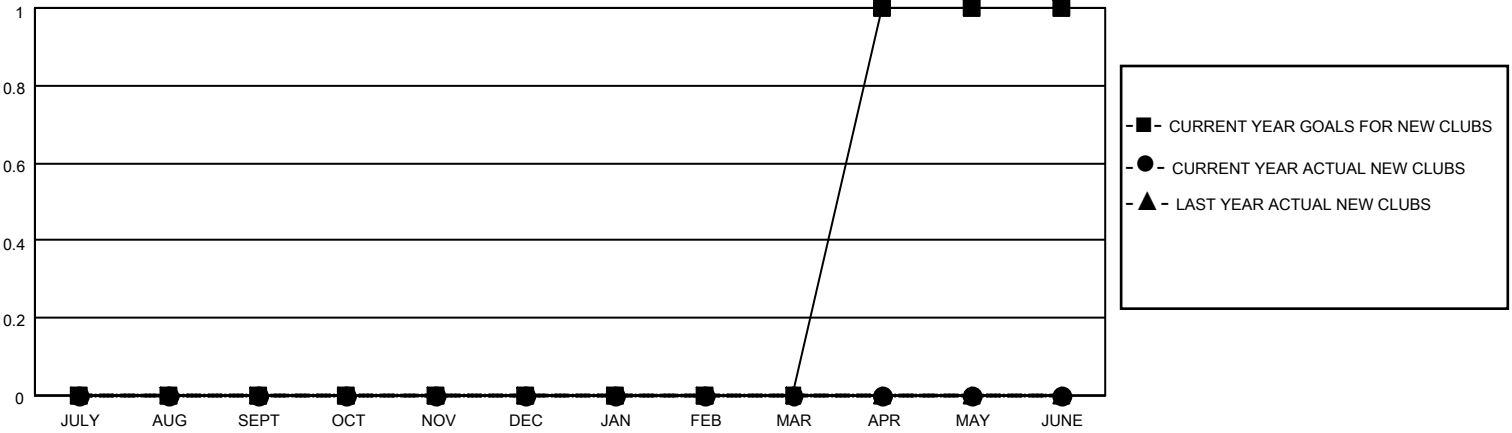
District 202 L

Results as of: 11/30/2020

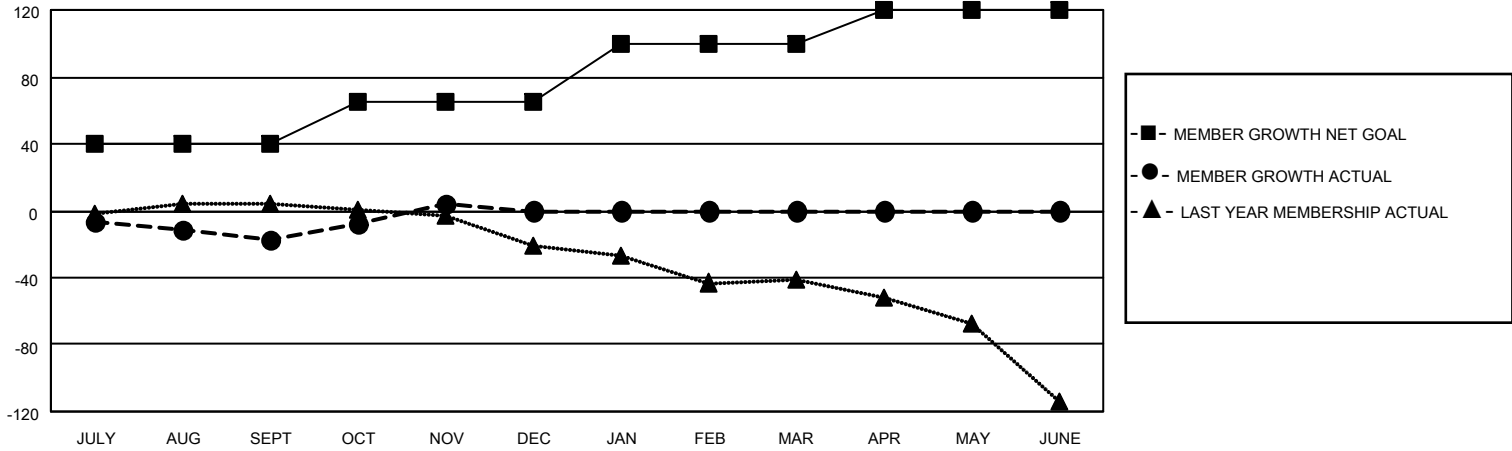
| Clubs                 |               |           |               |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2020-2021 |               |           |               |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT         | 0             | 0         | 1             |
| OCT/NOV/DEC           | 0             | 0         | 0             |
| JAN/FEB/MAR           | 0             | 0         | 0             |
| APR/MAY/JUNE          | 1             | 0         | 0             |

| Members               |                        |                      |   |
|-----------------------|------------------------|----------------------|---|
| RESULTS FOR 2020-2021 |                        |                      |   |
| QUARTER               | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL<br>(including transfers) |
| JULY/AUG/SEPT         | 40                     | 34                   | 40  |
| OCT/NOV/DEC           | 25                     | 44                   | 20  |
| JAN/FEB/MAR           | 35                     | 0                    | 0   |
| APR/MAY/JUNE          | 20                     | 0                    | 0   |

**GOALS AND ACTUAL NEW CLUBS CUMULATIVE**



**GOALS AND ACTUAL MEMBERS CUMULATIVE**



|   |  |  |                |   |       |    |              |           |  |   |                           |     |                                 |    |
|---|--|--|----------------|---|-------|----|--------------|-----------|--|---|---------------------------|-----|---------------------------------|----|
| DROPPED CLUBS: 1  | 29 CLUBS OF 55 ADDED 1 OR MORE NEW MEMBERS | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE            1,050 (68.63%)</p> <p>FEMALE         480 (31.37%)</p> |                |   |       |    |              |           |  |   |                           |     |                                 |    |
| <p style="text-align: center;"><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr><td>DECEASED</td><td style="text-align: right;">9</td></tr> <tr><td>CLUB CANCELLED</td><td style="text-align: right;">0</td></tr> <tr><td>OTHER</td><td style="text-align: right;">51</td></tr> <tr style="border-top: 1px solid black;"><td><b>TOTAL</b></td><td style="text-align: right;"><b>60</b></td></tr> </table> | DECEASED                                   | 9  | CLUB CANCELLED | 0 | OTHER | 51 | <b>TOTAL</b> | <b>60</b> | <p><a href="#">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</a></p> | <table style="width: 100%; border-collapse: collapse;"> <tr><td>TOTAL FAMILY UNIT MEMBERS</td><td style="text-align: right;">132</td></tr> <tr><td>FAMILY MEMBERS PAYING HALF DUES</td><td style="text-align: right;">66</td></tr> </table> | TOTAL FAMILY UNIT MEMBERS | 132 | FAMILY MEMBERS PAYING HALF DUES | 66 |
| DECEASED  | 9  |  |                |   |       |    |              |           |  |   |                           |     |                                 |    |
| CLUB CANCELLED  | 0  |  |                |   |       |    |              |           |  |   |                           |     |                                 |    |
| OTHER   | 51   |  |                |   |       |    |              |           |  |   |                           |     |                                 |    |
| <b>TOTAL</b>  | <b>60</b>                                  |  |                |   |       |    |              |           |  |   |                           |     |                                 |    |
| TOTAL FAMILY UNIT MEMBERS   | 132  |  |                |   |       |    |              |           |  |   |                           |     |                                 |    |
| FAMILY MEMBERS PAYING HALF DUES   | 66   |  |                |   |       |    |              |           |  |   |                           |     |                                 |    |